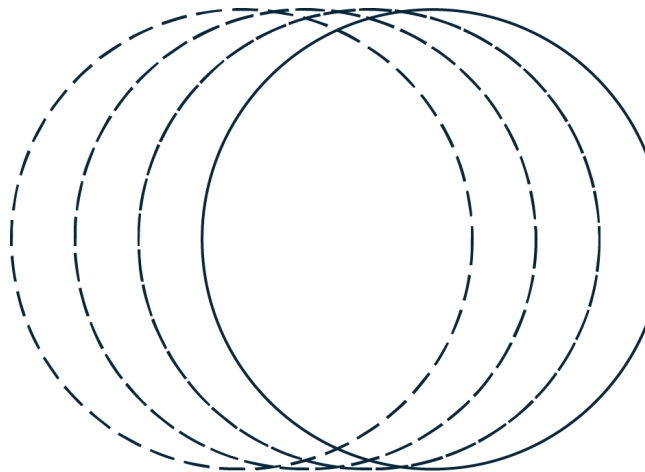


# Global Partnerships Lead



**Closing date of application:** 14 Sep 2026

**Salary:** Competitive

**Commitment:** Part-time with Full-time potential

**Location:** Europe preferable (but will consider other locations)

**Proposed Start Date:** October 2026

Please email CV and cover letter to [hr@fiftyeight.io](mailto:hr@fiftyeight.io) Reference Code: GPLSEP26

## About FiftyEight

Our vision is simple: Good work for people everywhere.

[FiftyEight](#) partners with business, academia, government and civil society to better identify and take action to address exploitation in the supply chain, raising the bar for working conditions globally. We combine innovative research and actionable data with technological solutions to address worker exploitation and harmful forms of child labour. We draw together insights across the breadth of supply chains, from grassroots communities to boardrooms.

As a B Corp certified company, FiftyEight ranks in the top 1% of businesses globally for meeting the highest standards of social and environmental performance, transparency and accountability. We are respected global leaders in creating technological solutions to prevent, mitigate and eliminate exploitation from the earliest stages of the recruitment journey. Our research and recommendations on addressing the challenges of modern slavery and worst forms of child labour are referenced widely in academic and industry publications and are used to inform activities and interventions within both public and private sector institutions internationally.

Our dedication to improving workplaces globally includes our commitment to the personal growth and development of every member of our team.

## Your Role

Reporting to the CEO and in close collaboration with FiftyEight's international business and product teams, you will be responsible for driving ecosystem-level growth and partnerships.

# Fifty Eight



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[info@fiftyeight.io](mailto:info@fiftyeight.io)  
[www.fiftyeight.io](http://www.fiftyeight.io)

Leading the development of strategic partnerships and integration of solutions to build shared value across the human rights and supply chain space - particularly the challenges affecting migrant workers and child labour. You will focus on understanding the ecosystem and identifying opportunities for FiftyEight to collaborate with others and bring our technological solutions and expertise to help serve sector-wide initiatives, harmonise data collection approaches, and enable worker insights to shape and transform industry standards. Your personal alignment with FiftyEight's values and goals means that the way you interact with key stakeholders is as critical as meeting targets and achieving our mission.

## Responsibilities

### **Ecosystem Coalitions & Strategic Integration**

Nurture one-to-one partnerships as well as broad coalitions of stakeholders—including companies, investors, civil society and donors—to drive co-funded initiatives which can multiply reach and impact. Actively identify opportunities to co-develop solutions or integrate FiftyEight's tools with others in the ecosystem, increasing innovation helping reduce duplication of efforts and maximising potential for data to drive insight and change.

### **Building Solution-Centric Partnerships**

In building and maintaining meaningful relationships with key stakeholders and decision makers, your primary focus will be on listening to and understanding their challenges by participating in and drawing together working groups to collectively explore what initiatives and interventions are required; pinpointing where FiftyEight has the relevant expertise and resources to maximise their collective impact as efficiently and cost-effectively as possible; and, simultaneously, championing and partnering with other organisations and services that will maximise impact.

### **Sharing & Developing Best Practice**

Leveraging your understanding of the primary challenges and stumbling blocks to achieving good work, alongside FiftyEight's key research findings, recommendations and technological solutions to effectively communicate the value of our approach to potential partners and industry leaders. Developing propositions in partnership with them, identifying how FiftyEight can help them overcome their specific challenges, with the end goal of enabling partners to achieve our shared aim of decent work for people everywhere.

## Your Personal Attributes

### **Engaging with People**

Strong interpersonal skills when dealing with individuals across a broad spectrum of social spheres, seniority & cultural backgrounds. You work to build relationships marked by service, curiosity and care, striving to create healthy rhythms of work and rest that promote the physical, emotional, and spiritual well-being of your team and delivery partners.

### **High Integrity & Accountability**

Honesty and transparency in all aspects of work, alongside discretion in handling sensitive data. Maintaining clear & consistent communication with clients and colleagues. Setting

ambitious goals for yourself and others whilst maintaining a pragmatic approach that does not put unnecessary strain on your team, resources and other key stakeholders.

### **Adaptability & Resilience**

Ability to work effectively without supervision, thrive in a dynamic environment and adapt to evolving business priorities and market conditions. Simultaneously, able to make critical decisions both within a team and independently, maintaining appropriate accountability at all times.

### **Driven to produce excellence, impact & sustainability**

A personal commitment and dedication to help fulfil the impact mission of FiftyEight in addressing the challenges of worker exploitation and child labour alongside achieving programme objectives.

Working to ensure the impact we bring to communities and institutions is genuine, high value, robust, and enduring.

### **Relational Leadership & Service**

A service-oriented mindset. Approaching every task through the lens of how to best serve and work effectively with others who are striving for the same goals. A commitment to equity of opportunity, ensuring all individuals have access to the same resources and are valued for what they bring to the work community.

## **Skills & Experience**

### **Essential**

- Demonstrable success in developing strategic partnerships and engaging with stakeholders connected to human rights and decent work across global value chains
- Clear examples of supporting organisations to achieve desired outcomes in implementing programmes or platforms similar to those provided by FiftyEight
- Preferably EU based with a strong history of professional and industry experience within the region and an established network
- Significant experience in working within, or in close partnership with both public and private sector organisations
- A track record of selling developing products and/ or services
- Strong professional proficiency in both written and spoken English

### **Preferable**

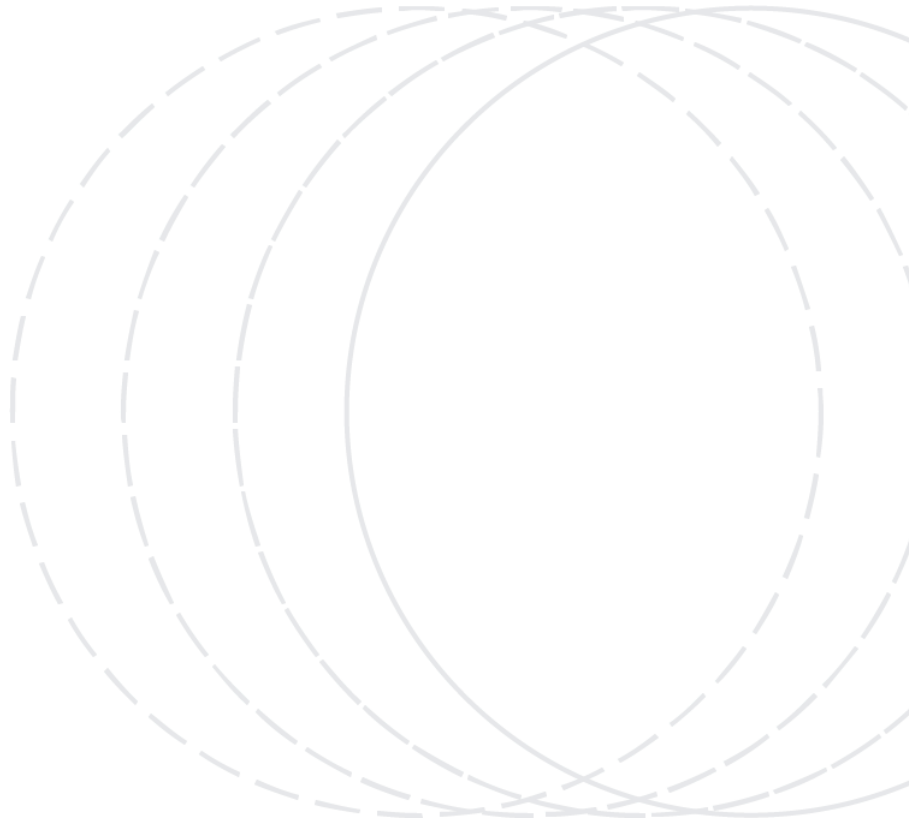
- Industry experience in developing and/or marketing software tools
- Effective identification of indicators and data models focussed on outcomes related to worker exploitation, child labour and other human rights' abuses within supply chains
- Experienced in utilising CRM systems for operations and analysis
- Experience in assessing and actively mitigating or addressing the risks of worker exploitation and other human rights abuses within an organisation's supply chains

## **Additional Requirements**

### **Legal Status**

Eligibility to travel to key focus geographic regions for work and any other countries where the company operates.

**If you wish to apply for this role please submit your CV and cover letter to [hr@fiftyeight.io](mailto:hr@fiftyeight.io) Reference Code: GPLSEP26 by 14 SEP 2026**



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